

*High Desert "Partnership in Academic Excellence" Foundation, Inc.
Regular Meeting of the Board of Directors*

*MINUTES
June 9, 2008*

1.0 Call to Order

Bud Biggs, Chairman of the Board, called the meeting to order at 9:17 a.m.

2.0 Roll Call

Members David Bains, Regina Bell, Bud Biggs, Don Frawley, Mike Gallo, Andrew Jaramillo, Jeff Lewis, Robert Lovingood, Kevin Porter and Reid Robsahm were present.

Members Mark Hofstadter, Dan Leary, Linda Scott-Hendrick and Russell Stringham, were absent.

Staff members Robert Barksdale, Cheryl Dale, Teresa Dowd, David Kenneally, Jim Quinn, Chip Kling, David MacLaren, Stacy Newman, Rick Piercy, Paul Rosell, Gordon Soholt and Cheryl Thompson were also present.

Ray Cadena represented the San Bernardino County Superintendent of Schools

3.0 Public Comments: None

4.0 Special Presentations/Announcements

.01 Jan McElwee and Gary Erickson gave a final report on the market study for the capital campaign. It covered the methodology, campaign barriers, findings, recommendations, and a timeline. They have also identified foundations to contact for support. A plan of action will be implemented. Please keep this report confidential.

.02 The CCSA School Safety Presentation was tabled to September.

.03 Chris Piercy presented an update on the Bridge Program. Locally 3,000 seniors at 22 high desert high schools have used this program. We are planning on launching the program 9-12 with 20,000 students, and doing field testing in grades 4-8. Colleges in San Bernardino County are on Board as well as several statewide. Colleges in Texas and Maryland are interested for future phases.

.04 A presentation of a plaque was given to Board Member Don Frawley who turned in his resignation letter. Don was recognized and thanked for his contributions to the Board.

5.0 Consent Agenda

On a motion by Andy Jaramillo, seconded by Kevin Porter, vote 10-0, the Board of Directors approved Consent Items 6.01 – 6.08.

- .01 Approve Minutes of March 10, 2008 Regular Meeting
- .02 Approve Financial Report July 1, 2007 – April 30, 2008
- .03 Approve Foundation Financial Reports for February 2008, March 2008, and April 2008
- .04 Approve BP 6177 Summer School
- .05 Approve Credit Card for Cheryl Dale with a \$3,000 Limit
- .06 Approve Credit Card for Chip Kling with a \$5,000 Limit
- .07 Approve Authorization Request for Signers on Desert Community Bank Accounts
- .08 Approve a Petty Checking Account for NSAA

6.0 Correspondence: Correspondence from Urban Advisors and the City of San Bernardino was included in the packet.

7.0 Information

- .01 Staff reports were included in the packet.

AAE graduation is tomorrow night.

The Norton Space and Aeronautics Academy has about 200 students signed up and the facilities are almost ready. Any assistance with recruitment of students would be greatly appreciated. Cheryl Thompson was thanked for her assistance with news and radio ads.

- .01 The President/CEO report was covered in Discussion Item 8.01.

8.0 Discussion Items

.01 Rick presented a power point and discussed the transition plan. For 08/09, we've added a Chief Academic Officer position, Gordon Soholt, which will be over AAE, NSAA, Special Needs, Technology, and Curriculum. Cheryl Dale will take over day to day operations of General Administration. Jim Quinn will continue handling Finance. In 09/10 we may add a CFO. This structure allows Rick, Cheryl Thompson and Teresa Dowd to focus on the Foundation, partnerships, and the Capital Campaign.

Earmarks have been eliminated as of the 2009 Appropriations. Our goal is to make up that funding with internet subscriptions to classrooms. We are positioning ourselves to capture the market using the launch of LCROSS with the assistance of marketing and PR consultants. Product development is being tested in our classrooms and we are working on pricing and promotion.

We did not receive the 1D funding, but are working on the Capital Campaign to raise the funds. It will cost less to build the facilities without the 1D regulations. K-2 raised \$5K in a Jog-a-Thon for the Capital Campaign.

9.0 Action Items:

- .01 The Declaration of Need for Fully Qualified Educators is necessary to hire anyone with an emergency permit. On a motion by Kevin Porter, seconded by Mike Gallo, vote

10-0, the Board of Directors approved the Declaration of Need for Fully Qualified Educators.

.02 The budget is as final as could be and open items were listed. The future budget projections reflect the loss of DoDEA funding. We are anticipating Bridge and marketing products to classrooms to fill this loss. We will develop a contingency plan as well. We have \$3.5 million in a CD and our revenue/expense looks good even with worst case scenarios. On a motion by Andy Jaramillo, seconded by Kevin Porter, vote 10-0, the Board approved the 2008-2009 FY Budget.

10.0 Standing Board Committee Reports

- (a) The Budget/Audit Committee reported on the budget.
- (b) The Fundraising Committee had the capital campaign presentation today.
- (c) The Personnel Committee had no report.
- (d) The AAE School Board Committee had no report.
- (e) The NSAA School Board Committee had no report.

11.0 Staff Comments: Dave MacLaren shared what an exciting time it was for the opportunities we have to raise revenue, create online material, and expand Local Outreach as well.

Rick Piercy reported that we are in year 5 working with County Flood Control and that they have designated \$9.4 million in their budget. We are also working on putting 100 acres into conservancy.

Rick also reported that we are in final stages of the wrongful termination suit.

There are now 4 Board positions open, including 1 for AAE and 1 for NSAA. We need to recruit members.

12.0 Board Member Comments:

Kevin Porter noted that our students provide fertile ground for future staff members. We should attempt to identify those interested in education. Chip noted that we do ask them during grad checks and have hired some former students.

13.0 Adjournment: The meeting was adjourned at 11:17 a.m.